

## **Sales Analyst**

### Job responsibilities:

- Synthesize current sales intelligence or trend data to support recommendations for action.
- Manage timely flow of sales intelligence information to users.
- Generate standard or custom reports summarizing business, financial, or economic data for review by executives, managers, clients, and other stakeholders.
- Maintain or update business intelligence tools, databases and dashboards.
- Assist in sales performance tracking activities, which result in reporting variance analysis and trending of Sales operations.
- Conducting research and analysis (coordinating with research agencies, external consultants and / or internal resources) to identify and validate market opportunities

### Job requirements:

- Candidate must possess at least a Bachelor's degree in Business Administration, Finance, Accounting, Economics or equivalent
- At least 3 - 5 years of relevant working experience as Financial Analyst or of similar capacity
- Experience in Satellite, Telecommunications, Consumer, Broadcast or Consumer Broadband industries will be an added advantage
- Advanced user of spreadsheet and presentation tools, particularly Microsoft Excel and Microsoft PowerPoint (Think-Cell tool knowledge will be an added advantage)
- Good analytical skills and is able to present analysis in a rationale and well-thought through manner
- Good interpersonal and communication skills with strong command of verbal and written English
- Able to work as a team player, self-motivated and is a fast learner